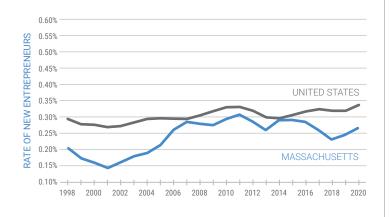
ENTREPRENEURSHIP IN 2020: MASSACHUSETTS SNAPSHOT

Entrepreneurship is important for job creation, innovation, and the economy. This brief provides a snapshot of various indicators related to early-stage entrepreneurial activity in Massachusetts.

How many people are becoming entrepreneurs?

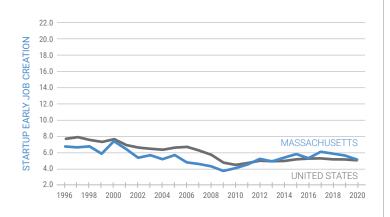
Since 1998, the rate of new entrepreneurs in Massachusetts has been below the national rate.



In Massachusetts, the rate of new entrepreneurs in 2020 was 0.27% meaning that **2.7 out of every 1,000 adults became new entrepreneurs, on average, in a given month.** This compares to 0.34% nationally.

How many jobs are created by new businesses?

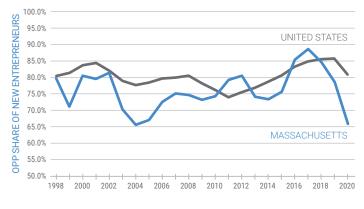
Since 2012, the number of jobs created by startups in Massachusetts has been above the national level.



There were **5.1 jobs created by startups per 1,000 people in Massachusetts in 2020**, compared to 5.0 jobs created by startups at the national level.

How many new entrepreneurs created their business out of opportunity?

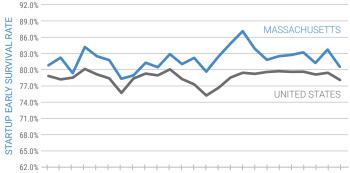
The opportunity share of new entrepreneurs was lower in Massachusetts compared to the rest of the nation in 2020.



The opportunity share of new entrepreneurs was **66.0% in Massachusetts in 2020**, compared to 80.9% nationally.

How many businesses survive their first year?

Since 1996, the share of startups that survive at least one year has been higher in Massachusetts compared to the national level.



1996 1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020

In 2020, **80.5% of startups in Massachusetts survived at least one year**, compared to 78.1% of startups at the national level.

ABOUT THE DATA: Each of the indicators presented above come from the Kauffman Early-Stage Entrepreneurship Indicators. The rate of new entrepreneurs and the opportunity share of new entrepreneurs are calculated using 3-year moving averages. Startup early job creation and startup early survival rates are based on data from March 2020, and do not reflect the full effects of the pandemic. To learn more about trends in entrepreneurship in Massachusetts, as well as the rest of the United States, visit indicators.kauffman.org

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